



MedRx Sales Representative m/f

MAICO, based in Berlin, is an internationally operating medium-sized company in the area of medical technology and unites several brands under one roof. For our MedRx brand – a global manufacturer of advanced computerized diagnostic, clinical and hearing instrument fitting technologies. We are looking for a

MedRx Sales Representative m/f
full-time / permanent / as of now

At our international office in Berlin you work hand in hand with our distributors in the field and contribute actively to the sales process of the MedRx brand. Your responsibilities are the following:

- visiting international distributors to establish and maintain customer relationships
- planning business growth by identifying key decision makers and opportunities
- organising and executing technical training courses as well as product and software training
- looking after and advising international customers and sales partners
- collecting and interpreting market data and creating compelling presentations
- accepting and registering orders via email and phone or on location with the distributor
- preparing and processing quotes
- maintaining the master data and managing documents

Your profile:

- commercial, analytical and a strong sales-driven mindset as well as technical experience with PC-based products
- skilled use of MS Office and CRM systems

MAICO Diagnostics GmbH

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- excellent command of German and English, both spoken and written
- strong customer focus, excellent communication skills and intercultural competence
- self-motivated, responsible personality and a reliable and diligent work ethic
- team spirit and hands-on mentality
- willing and able to travel internationally

Your advantage:

- We offer you a long-term perspective in the medical technology sector.
- You will benefit from best practice and an international atmosphere.
- Flat hierarchies and short decision-making processes will simplify your work.
- You will receive structured training and a modern workplace.
- You will meet friendly colleagues in the heart of Berlin and all around the world.

Have you got what it takes? Then grasp your opportunity and send us your application incl. a starting date and salary expectations as soon as possible. We look forward to hearing from you! Further information can be found at www.demant.com, www.maico.biz, www.medrx-usa.com and www.medrx-int.com.